



NBEI-EDT North Research

# Level 3 Social Enterprises Ideas Directory

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**DELIVERING SOCIAL CHANGE  
THROUGH THE SOCIAL INVESTMENT FUND**

## Outline of the NBEI Social Enterprises Ideas Directory

Following on from NBEI's study trip to Bristol and the critical reflections paper, this directory provides a piece of desk based research on a range of social enterprises that NBEI could potentially take forward and develop into Level 3 projects. To compile the directory, NBEI has either spoken directly with a representative from some of the social enterprise or has used an online due diligence portal; DueDill to provide supplementary information on their finances.

DueDill provides financial, accounting and director information on companies registered in the UK, Ireland as well as 18 other European countries. For the purpose of this directory the following financial information has been included for analysis:

- Turnover
- Cost of sales
- Gross profit
- Post-tax profit
- Total assets
- Cash
- Current assets

To supplement this most recent financial information (in most cases from the Tax year 2014/2015) the directory (when available) also provides a comparison with figures taken from accounts submitted during the previous year. This comparison is displayed using a percentage increase or decrease. Not all social enterprises or businesses that are profiled in this directory display information about their financials. In these cases their accounts are unlisted as unreported. NBEI has therefore collected as much intelligence on the social enterprise as possible from either interviews or a desk-based strategy.

The ideas in this directory has been organised into 6 broad categories which are based loosely on the projects NBEI visited in Bristol:

- Housing Refurbishment Programmes
- Property/Estates Management and Maintenance Company's
- Food Based Social Enterprises
- Health and Social Care Services
- Horticulture and Outdoor Maintenance Activities
- Temporary Office & Business Start Up/Incubator Space

Some of the projects detailed are from Bristol, other parts of the UK as well as a selection that are operating locally in Northern Ireland.

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# 1 Housing Refurbishment Programmes

## 1.1 Bristol Together

Bristol Together CIC was launched in October 2011 as a social business that purchases, refurbishes and then sells empty properties. They also provide full-time job opportunities for people who have served time in prison. Not only does this model offer opportunities for ex-offenders, but it also ensures that when the property is resold a profit is made to reinvest back into the social enterprise. To date, Bristol Together has already helped over 60 people into employment, and only one person has re-offended during that time. One of their most successful projects entailed bringing a disused basement into apartment living accommodation. The property was originally used for storage but had gone into disrepair. With support from an in house architect and design team Bristol Together brought it into use with high energy saving materials and solar panels to subsidise the electricity usage.

<b>Company Information</b>		
<i>Company Name</i>	Bristol Together	
<i>Address</i>	The Old Post Office Bristol Road Hambrook Bristol, Avon BS16 1RY	
<i>Telephone number</i>	0117 946 7050	
<i>Email</i>	info@bristoltogether.co.uk	
<i>Company Type</i>	Private limited with share capital	
<i>Employees</i>	N/A	
<b>Financials</b>	<b>Based on accounts March 2015 (£)</b>	<b>% Change 2014/2015</b>
<i>Turnover</i>	497,634	- 73.71%
<i>Cost of sales</i>	353,059	- 80.80%
<i>Gross profit</i>	144,575	+ 165.74%
<i>Post-tax profit</i>	-24,788	+69.14%
<i>Total assets</i>	1,438,884	+ 5.45%
<i>Cash</i>	15,795	- 97.80%
<i>Current assets</i>	1,436,628	+ 5.44%
<i>Public funding</i>	N/A	
<b>Additional information</b>		
<i>Franchise model</i>	No	
<i>Social Impact</i>	Bristol Together has already helped over 60 people successfully into employment, and only one person has re-offended during that time.	

## 1.2 Changing Lives Homelife

Changing Lives' Homelife and TCUK Property Services is a programme in the North East of England that tackles long-term empty properties by bringing them back in to use to provide affordable and good quality homes. The programme was launched in 2012 and the programme has since secured various funding streams to purchase and renovate a total of 50 properties across Tyne and Wear, Durham and Northumberland by 2017. The partnership recently successfully completed its 21st refurbished property as part of the Government's Empty Homes Community Grants Programme. Additional the programme also provides ongoing employment, training, volunteering and apprenticeship opportunities for

other Changing Lives' clients through the charity's subsidiary social enterprise TCUK Property Services.

<b>Company Information</b>		
<i>Company Name</i>	Tcuk Property Services Limited	
<i>Address</i>	Textile House Dukesway Team Valley Trading Estate Gateshead Tyne And Wear NE11 0LF	
<i>Telephone number</i>		
<i>Email</i>		
<i>Company Type</i>	Private limited with share capital	
<i>Employees</i>		
<b>Financials</b>	<b>Based on accounts March 2015 (£)</b>	<b>% Change 2014/2015</b>
<i>Turnover</i>	N/A	N/A
<i>Cost of sales</i>	N/A	N/A
<i>Gross profit</i>	N/A	N/A
<i>Post-tax profit</i>	N/A	N/A
<i>Total assets</i>	69,420	-5.54
<i>Cash</i>	2,179	- 56.46
<i>Current assets</i>	59,577	+12.13
<i>Public funding</i>	Community Grants Programme	
<b>Additional information</b>		
<i>Franchise model</i>	None	
<i>Social Impact</i>	The provision of ongoing employment, training, volunteering and apprenticeship opportunities	

### 1.3 Giroscope

Giroscope was formed in 1985 by a group of unemployed young people who decided to take direct action to resolve their own housing situation. Frustrated with renting poor quality private sector housing, the group decided to take advantage of cheap house prices, purchasing their first property using their giros and borrowing funds. They then established a worker's cooperative to renovate the house which was then let out to provide accommodation for unemployed people. Over the next few years Giroscope managed to save enough money to purchase several more houses to renovate, developing more building skills in the process. Today Giroscope currently owns over 80 properties, as well as a local shop, vegetarian café, and other office and workshop space for other charities, small businesses and social enterprises. The project is based in West Hull, in the electoral wards of Newington and St Andrews which are areas blighted by high levels of deprivation, long term disinvestment and unemployment. The collapse of the previous Government's failed regeneration scheme, 'Pathfinder', left the local community facing an uncertain future with a large number of properties of abandoned coupled with the persistent problems of crime and antisocial behaviour. These disadvantaged neighbourhoods also have a high turnover of tenants and few owner occupiers.

Throughout the renovation process Giroscope also provide work experience and training to those most disadvantaged in the labour market. Under the supervision of their in house "Building Skills Supervisors", volunteers receive training and experience across a wide range of construction skills, covering all aspects of house renovation: from stripping out and demolition, brickwork and plastering, basic plumbing and electrics, joinery, painting, decorating and carpet fitting. Volunteers also receive support from a designated Support Worker who develops learning plans for each volunteer to identify their aims, record their

progress as well as helping them to apply for work or further training. Giroscope currently work with volunteers from a wide range of backgrounds including ex-offenders, the long-term unemployed, individuals with mental health problems or learning difficulties and people recovering from alcohol or drug misuse. Recently the organisation was awarded the Queen's Award for Voluntary Service, the 'MBE for voluntary groups', as recognition for its work.

<b>Company Information</b>		
<i>Company Name</i>	Giroscope Limited	
<i>Address</i>	69 Coltman Street Hull HU3 2SJ	
<i>Telephone number</i>		
<i>Email</i>	http://www.giroscope.org.uk	
<i>Company Type</i>	Private limited by guarantee without share capital	
<i>Employees</i>	9	
<b>Financials</b>	<b>Based on accounts December 2015 (£)</b>	<b>% change 2014/2015</b>
<i>Turnover</i>	470,961	+29.44
<i>Cost of sales</i>	N/A	N/A
<i>Gross profit</i>	N/A	N/A
<i>Post-tax Profit</i>	96,693	+93.21
<i>Total assets</i>	4,855,172	+6.07
<i>Cash</i>	435	-99.03
<i>Current assets</i>	24,484	-64.80
<i>Public funding</i>	£954,000 through the Empty homes community grants programme	
<b>Additional information</b>		
Franchise model	None	
Social Impact	Provide training and employment opportunities for ex-offenders or individuals with learning disabilities.	

In terms of funding Giroscope receives minimum statutory funding for its work. The basic running costs for the organisation are generated by rental income, and they borrow against their existing properties to fund new purchases. To expand their remit of work and create new posts or future projects they organise fund raising activities/event to generate additional income. Over the years they have also received additional support from a number of charitable trusts and foundations. Recently Giroscope were also successful in bidding for the Government's Empty Homes Community Grants Programme and secured £954k. As a result, between July 2012 and March 2015 they were able to purchase and renovate 48 long-term empty properties. Recently In March 2016, Giroscope, in partnership with Canopy Housing Project, won the BSHF World Habitat Award for Self-Help Housing in the North.

#### 1.4 Resurgam Trust/Lisburn Community Self Build Ltd

Lisburn Community Self Build Ltd is a social economy construction business, formed in 2000, which also provides training in construction and life skills for young people who are leaving school at 16 or those who are unemployed with few prospects of employment. The Self Build project was established with an ethos of increasing volunteer's skills in construction, with its first construction project completed solely by volunteers who gained skills for employment including health and safety, first aid and jobs seeking techniques. The project is managed by a voluntary board of directors with a key worker in place to coordinate the construction schemes.

Lisburn Community Self Build has built a positive relationship with Northern Ireland Housing Executive and is keen that this continues with opportunities to increase social housing and link with housing associations. Community ownership and asset transfer is key to the Self

Build ethos with NIHE supporting schemes whereby vacant, unused land can be transferred to maximise opportunities for social housing, with a partnership approach leading to more benefits for disadvantaged areas.

<b>Company Information</b>		
<i>Company Name</i>	Lisburn Community Self Build Ltd	
<i>Address</i>	Suite 3 1St Floor Laganview Enterprise Centre Lisburn County Antrim BT28 1NY	
<i>Telephone number</i>	02892 670755	
<i>Email</i>	<a href="http://resurgamtrust.co.uk/social-enterprise/lisburn-community-self-build">http://resurgamtrust.co.uk/social-enterprise/lisburn-community-self-build</a>	
<i>Company Type</i>	Private limited by guarantee without share capital	
<i>Employees</i>	N/A	
<b>Financials</b>	<b>Based on accounts December 2014 (£)</b>	<b>% Change 2013/2014 (%)</b>
<i>Turnover</i>	N/A	N/A
<i>Cost of sales</i>	N/A	N/A
<i>Gross profit</i>	N/A	N/A
<i>Pre-tax Profit</i>	N/A	N/A
<i>Total assets</i>	151,902	+0.17
<i>Cash</i>	11,450	-202.59
<i>Current assets</i>	151,902	+3.30
<i>Public funding</i>		
<b>Additional information</b>		
<i>Franchise model</i>	None	
<i>Social Impact</i>	Youth intervention and Steps to Work programme	

There have been several contracts completed with NIHE including Rathvarna Heights where nine dwellings were constructed as well as Glenavy Gardens which has provided four homes for the social housing market. During the contracts the company delivers construction skills training which increases employability and local employment. There are also benefits for young people in the role of volunteer tradesman who pass on skills through a variety of schemes including youth intervention and Steps to Work.

The Self Build project is working towards self-sustainability with profits being reinvested back into the company to support local community initiatives and training. The project is reliant upon maximising opportunities with NIHE and therefore contributing to the successful model of engagement within local communities. One major success and recognition of the groups work has been the receipt of the Queens Award for Volunteering.

## 1.5 Plymouth Community Homes

Plymouth Community Homes is a not-for-profit, local housing association that are currently carrying out a planned £168 million Decent Homes five year investment programme. Their website has some useful information with regards to the details of the refurbishment programme as well as the different stages of renovation that are involved. These stages are complete with estimated time scales but unfortunately no cost estimates. However it does provide a realistic idea of how long a refurbishment may take to complete

<http://www.plymouthcommunityhomes.co.uk/your-home/improvement-works/our-refurbishment-programme/>

<b>Company Information</b>		
<i>Company Name</i>	Plymouth Community Homes Regeneration Company Limited	
<i>Address</i>	Plumer House Tailyour Road Crownhill Plymouth PL6 5DH	
<i>Telephone number</i>		
<i>Email</i>	<a href="http://www.plymouthcommunityhomes.co.uk">http://www.plymouthcommunityhomes.co.uk</a>	
<i>Company Type</i>	Private limited with share capital	
<i>Employees</i>	N/A	
<b>Financials</b>	<b>Based on accounts March 2016</b>	<b>% Change 2015/2016</b>
<i>Turnover</i>	7,541,000	-26.03
<i>Cost of sales</i>	6,829,000	-28.49
<i>Gross profit</i>	712,000	+10.56
<i>Post-tax profit</i>	425,000	-17.48
<i>Total assets</i>	2,198,000	+11.80
<i>Cash</i>	1,339,000	-1.11
<i>Current assets</i>	2,198,000	+11.80
<i>Public funding</i>		
<b>Additional information</b>		
<i>Franchise model</i>	No	
<i>Social Impact</i>		

## 2 Property Management and Maintenance Company's

### 2.1 CSM

CSM is a commercial maintenance company that offers different levels of service in terms of maintenance activities and repair or compliance work across London. CSM was formed to address the void between existing maintenance companies who provide a skill-set based around traditional construction trades and the fully-fledged facilities management companies. Currently they offer the following types of maintenance work/activities;

**Emergency services:** CSM offer an emergency call out service in order to prevent any issue from developing.

**Regular handymen and reactive maintenance:** CSM offer a reactive maintenance service, which means as soon as anything is in need of repair they can be on hand to assist. Alternatively there is a regular handyman service where the client can select a regular interval for our handymen to visit. This could be daily, weekly, bi-weekly or monthly.

**Pre-planned maintenance:** When using CSM's pre planned maintenance, companies can benefit from significant savings in terms of not having to pay for reactive maintenance and even emergency issues. Pre planned maintenance helps to prevent future repairs and can assist in keeping a business premises compliant. Pre planned maintenance involves servicing and ensuring companies remain compliant with latest building codes and health and safety requirements.

**Compliance testing:** Not everyone is aware of their duty in regard to compliance testing in their premises. CSM can ensure that a business premises remains compliant in terms of Health and Safety and that the company is abiding by the regulations for the UK.

**Small Works:** Some projects require more than a maintenance person. A client may want a tea point installed, a room redecorating or some office space reconfiguring. For these projects that require more than a handyman, CSM provide team to complete your small works projects.

**Fit Out and Refurbishment:** CSM are part of Construction and Shopfitting Limited (C and S Ltd) Who offer a full fit out and refurbishment service from £2k to £2 million.

Below is a more detailed look at what these activities consist of;

Handyman Services	Pre-Planned and Compliance Maintenance	Small Works
Flooring repairs Re lamping Floor box relocation and additional floor boxes Furniture shifting Suspended ceiling/changes/spraying Suspended ceiling tile replacement even discontinued metal tiles Drainage issues/blockages/CCTV Supply and fit of HDMI	Re lamping Air conditioning service/inspections PAT testing Emergency lighting/flick tests/dead tests Fan coil unit servicing Ventilation system balancing/commissioning Comms room validations Fire extinguishers Lighting upgrades Fire alarm services	Professional decoration Wall papering Idea paint to write on Flooring repairs Data cabling additional points CAT5E/Cat 6/Cat6 shielded/fibre/testing Suspended ceiling/changes/spraying Drainage issues/ blockages/CCTV Supply and fit of HDMI leads Fitting of TVs and projectors Plumbing

leads Fitting of TVs and projectors Plumbing Blinds and picture hanging Minor decoration Whiteboard hanging Door lock fixing Minor wall repairs Rubbish removal Cable tidy Hanging toilet roll holders / soap dispensers Hanging coat hooks Replacing mirrors Tile replacement Furniture dismantling Fabric maintenance	5 year fixed wiring and inspection Water hygiene testing Water treatment Water temperature testing Fire Risk Assessment	Additional power/ installation/repairs/testing Lighting installation/ moves/reprogramming/dimming Air conditioning installation and repairs Glass partition/moves/alterations Partitioning/moves/alterations/repairs Fire rated glass doors and partitions Manifestation to glass partitions Blinds/films to glazing and windows Ventilation system balancing/commissioning As built drawings/ CAD drawings/proposed layouts License to alter packages Tea points WC refurbishments Comms room equipment/ cabinets/patch leads Comms room validations Small business relocations Replacement doors/ fire doors/new ironmongery Replacement joinery/bespoke joinery Sliding folding walls Aerial systems Furniture dismantling/rubbish removal Office moves
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In terms of their business model and approach, CSM offer the following level of service;

Level of service	Description
'The Basics'	Based around their handymen and visits from any of their regular tradesmen. This is available to any business albeit commercial, healthcare, education, leisure, restaurants or retail premises.
'A little bit more'	Suits companies who require multiple visits to cover off multiple issues. CSM can offer companies access to their web-based login system which stores/tracks/closes issues raised with them.
'A step up'	CSM can offer the web-based system which stores/ tracks/ closes issues raised with them and because of the amount of maintenance issues required, demands a dedicated account manager.
'The full package'	CSM offer the customers own internal FM company, working for them and provided and managed by CSM. This is a bespoke service which incorporates a consultation with their clients to assess their needs and recommend methods to manage the works most cost -effectively.
Small Works	CSM teams deliver fixed cost projects, executed rapidly, more often than not out of hours.

Below is an example of the rates for a basics service programme. The rates include a uniformed handyman, basic hand tools and transport but exclude parking, congestion charge (as it is based in London) and materials are charged at cost plus 15%.

The basics		
Handy-man	4 hours	8 hours
Mon – Fri	£150	£250
Sat – Sun	£225	£375

## 2.2 Pembroke Street Estate Management Board (PSEMB)

PSEMB manage the Pembroke Street Estate in Devonport, Plymouth. Operated as a social enterprise they have a strong track record of engaging local people through the delivery of integrated, responsive services in the fields of housing management and maintenance contracts. They also offer training plus support for hard to reach local people. Much of the work is completed in partnership with Plymouth community homes (see section 1.5 of this report) that actually help to fund the work of the Pembroke Street Estate Management Board. A management agreement sets out the basis for partnership working between the two organisations.

<b>Company Information</b>		
<i>Company Name</i>	Pembroke Street Estate Management Board	
<i>Address</i>	102 Pembroke Street Devonport Plymouth PL1 4JT	
<i>Telephone number</i>	01752 607277	
<i>Email</i>	<a href="http://www.pembrokestreet.co.uk">http://www.pembrokestreet.co.uk</a>	
<i>Company Type</i>	Private limited by guarantee without share capital	
<i>Employees</i>	N/A	
<b>Financials</b>	<b>Based on accounts March 2015</b>	<b>% Change 2014/2015</b>
<i>Turnover</i>	N/A	N/A
<i>Cost of sales</i>	N/A	N/A
<i>Gross profit</i>	N/A	N/A
<i>Post-tax profit</i>	N/A	N/A
<i>Total assets</i>	N/A	N/A
<i>Cash</i>	235,364	+17.65
<i>Current assets</i>	240,244	+13.44
<i>Public funding</i>	272,553	+12.76
<b>Additional information</b>		
<i>Franchise model</i>		
<i>Social Impact</i>		

## 2.3 VIVARK

VIVARK are a social enterprise that provide all-in-one facilities management and refurbishment services, working closely with schools, hospitals, commercial developments and industrial facilities across the North West of England. This work involves carrying out day-to-day asset management, simple maintenance as well as full refurbishments and office fit-outs. The service is managed through an online portal that allows the customer to track the progress of each and every repair or project, and provides a dedicated point of contact for each job.

<b>Company Information</b>		
<i>Company Name</i>	VIVARK	
<i>Address</i>	Lakeview, Kings Business Park Kings Drive Prescott Merseyside L34 1PJ	
<i>Telephone number</i>	0151 290 7000	
<i>Email</i>	http://www.vivark.co.uk	
<i>Company Type</i>	Private limited with share capital	
<i>Employees</i>	283	
<b>Financials</b>	<b>Based on accounts March 2015</b>	<b>% Change 2014/2015</b>
<i>Turnover</i>	22,681,000	- 12.56
<i>Cost of sales</i>	18,026,000	- 13.19
<i>Gross profit</i>	4,655,000	- 10.05
<i>Post-tax profit</i>	418,000	- 58.82
<i>Total assets</i>	4,205,000	- 11.72
<i>Cash</i>	3,621,000	- 14.56
<i>Current assets</i>	4,133,000	- 11.65
<i>Public funding</i>	None	
<b>Additional information</b>		
<i>Franchise model</i>		
<i>Social Impact</i>		

The facilities management side of the businesses involves:

- Building management systems (boilers, heating, air conditioning, etc.)
- Re-decoration
- General and building fabric repairs
- Grounds maintenance and landscape gardening

Whilst the property refurbishment aspect involves:

- Design and build a new space
- Carry out a full interior refurbishment
- Undertake all forms of construction work
- Co-ordinate all technical and specialist services
- Supply and install fixtures and fittings
- Carry out mechanical and electrical works
- Build car parks
- Refurbish ageing spaces

## 2.4 GLL

GLL is a management operator that works in partnership with local authorities, public agencies and sport organisations. Current clients of GLL include; leisure, sport and healthy living centres, golf and outdoor activity centres, libraries and heritage centres, children's centres, a performing arts academy and our own dedicated vocational training college. GLL also manage and operate nationally recognised health intervention services, route to work programmes, athlete support programme and education development courses. Legally, GLL is an exempt charity that is run for the benefit of the community. The core purpose of the business is to deliver sustainable and affordable services, which deliver public benefit, social

welfare, promote healthy living and increase education. Facilities are operated by GLL under their 'Better' brand.

## 2.5 Pivotal Facilities Management (PFM)

PFM is one of Northern Ireland's fastest growing providers of facilities management services. Although they do not operate as a social enterprise it is interesting to note the various service options they provide;

<b>Commercial building works</b>
<ul style="list-style-type: none"> <li>• Custom specification commercial property fit-outs, specialising in retail, office, warehousing and licensed trade</li> <li>• Specialising in fit out of shell space to tenants / landlords specification</li> <li>• Upgrade / refurbishment of existing space</li> <li>• Flooring, construction of walls, suspended ceilings, installation and refurbishment of shop fronts, room creation, electrical and plumbing solutions</li> </ul>
<b>Facilities management</b>
<ul style="list-style-type: none"> <li>• Emergency reinstatement: <ul style="list-style-type: none"> <li>○ Commercial and Residential</li> <li>○ 24 hour call out</li> </ul> </li> <li>• Design and Solution for Landlords and Management Agents <ul style="list-style-type: none"> <li>○ Upgrade and refit of lighting, paving, hard and soft landscaping to communal areas</li> </ul> </li> <li>• Contract Cleaning <ul style="list-style-type: none"> <li>○ Daily, Weekly, Monthly cleaning contract options</li> <li>○ Cleaning and litter picks of communal areas</li> <li>○ Car Park management</li> <li>○ Lift / Stair lobbies</li> <li>○ One off emergency deep cleaning</li> </ul> </li> </ul>
<b>Residential maintenance</b>
<ul style="list-style-type: none"> <li>• Landlord and property management solutions, including: <ul style="list-style-type: none"> <li>○ Refurbishment of kitchens, bathrooms, floorings, painting, plumbing and electrical</li> <li>○ Replacement of fixtures and fittings, including washing machines and fridge freezers</li> <li>○ Annual deep clean options between tenants</li> <li>○ Annual inspections of properties for deposit purposes, including wear and tear verses damage</li> </ul> </li> </ul>
<b>Cleaning and Gardening services</b>
<ul style="list-style-type: none"> <li>• Commercial cleaning</li> <li>• Domestic cleaning</li> <li>• Grounds maintenance <ul style="list-style-type: none"> <li>○ Paving</li> <li>○ Lawn maintenance</li> <li>○ Fencing</li> <li>○ Detailed landscaping</li> </ul> </li> </ul>

## 2.6 Bow Estates Ltd

Although not a social enterprise Bow Estates Ltd is another Belfast based property management company that specialises in the physical aspects of property maintenance. Some of the services they offer include:

- Cleaning services for communal areas

- Window cleaning
- Gardening
- Property repairs
- Grass cutting
- Health and safety advice
- Repair and refurbishment
- All general maintenance
- Maintenance for all properties & Facilities

Bow Estates Ltd provides maintenance services to both commercial properties and residential properties regardless of scale. In addition to maintenance work the company also provides a property management services that can look after larger housing estates or apartment complexes.

## 3 Food based Social Enterprises

### 3.1 Brigade – Restaurant and Training

The ground and first floors of old Fire Station in Shordich London are home to Brigade, a social enterprise bistro and bar. Brigade was started by chef founder Simon Boyle, whose Beyond Food Foundation looks to provide work experience, catering skills and qualifications for people who are at risk of, or have experienced, homelessness.

<b>Company Information</b>		
<i>Company Name</i>	<b>Beyond Food Community Interest Company</b>	
<i>Address</i>	10-18 Union Street London SE1 1SZ	
<i>Telephone number</i>		
<i>Email</i>	<a href="http://www.thebrigade.co.uk">http://www.thebrigade.co.uk</a>	
<i>Company Type</i>	Private limited with share capital	
<i>Employees</i>	N/A	
<i>Description of Company</i>	Beyond Food Foundation uses food as a catalyst to work with more than 250 people a year through a six week programme called 'Freshlife'. 150 Freshlife participants get the chance to attend workshops at Brigade, experience its fine dining and gain work experience in the busy 'live' kitchen.	
<b>Financials</b>	<b>Based on accounts June 2015 (£)</b>	<b>% Change 2014/2015</b>
<i>Turnover</i>	1,888,000	-2.13
<i>Cost of Sales</i>	1,148,000	+0.26
<i>Gross Profit</i>	740,000	-5.61
<i>Total Assets</i>	623,000	+6.13
<i>Cash</i>	279,000	+132.5
<i>Current Assets</i>	465,000	+18.62
<i>Public funding</i>	None	None
<b>Additional information</b>		
Franchise model	No	
Social Impact	Up to 28 people each year go on to do full apprenticeships at the restaurant.	

Brigade's bar and bistro is the heart of the old Fire Station which has been delivered with assistance from private partner PWC and its current CSR programme. It also offers contemporary private dining facilities and runs a cook school, offering team building days out. Beyond Food Foundation uses food as a catalyst to work with more than 250 people a year through a six week programme called 'Freshlife'. Here, 150 Freshlife participants get the chance to attend workshops at Brigade, experience its fine dining and gain work experience in the busy 'live' kitchen. Up to 28 people each year go on to do full apprenticeships at the restaurant.

### 3.2 Cabin Cafe – Cafe/Eatery Training Centre

Cabin Cafe is a pop up restaurant that has opened at Northern Ireland's only youth prison. The team behind the Cabin Cafe has taken a disused office building at Hydebank Wood and transformed it into a shabby chic bistro offering high quality food.

Tables are made by women prisoners from reclaimed wood, eclectic up-cycled seating and quaint decorations combine to give the little eatery a homely feel despite being located within the grounds of a correctional facility.

Meals at the Cabin Cafe are available to warders and other staff members at Hydebank Wood and all the food is grown, prepared, cooked and served by nine young offenders whose average age is just 22.

*“The hospitality industry is often willing to give people a go,” says McAllister. “We’ve had people who have served sentences go on to work in local businesses. It’s helped to make people employable and to connect with the community, which reduces the chance of people re-offending.”*

### 3.3 Canteen Bristol – Restaurant

Canteen opened its doors in August 2009 to serve and provide for the people of Hamilton House, Stokes Croft, and Bristol. Starting out as a café, a bar, a restaurant and a music venue, the Canteen has become a melting pot, a place for like minded individuals to ‘hang out’ and share ideas. Born out of the same ethos as another similar example Coexist CIC but formed as a separate company, Canteen has driven the creative resurgence of the Stokes Croft area which suffers from a range of socio-economic problems linked to deprivation and long term disinvestment.

<b>Company Information</b>		
<i>Company Name</i>	Canteen West Ltd	
<i>Address</i>	80 Stokes Croft Bristol BS1 3QY	
<i>Telephone number</i>	0117 923 2017	
<i>Email</i>	<a href="http://www.canteenbristol.co.uk/">http://www.canteenbristol.co.uk/</a>	
<i>Company Type</i>	Private limited with share capital	
<i>Employees</i>	N/A	N/A
<b>Financials</b>		
<i>Turnover</i>	N/A	N/A
<i>Cost of Sales</i>	N/A	N/A
<i>Gross Profit</i>	N/A	N/A
<i>Total Assets</i>	327,338	+ 42.76
<i>Cash</i>	59,732	- 39.16
<i>Current Assets</i>	244,416	+ 77.80
<i>Public funding</i>	None	None
<b>Additional information</b>		
<i>Franchise model</i>	No	
<i>Social Impact</i>	Although not a social enterprise the purpose of restaurant is not profit but to provide local people with healthy food options in an environment that is conducive to networking with others. Canteen prides itself on being accessible and affordable, open to everyone and a showcase for creativity in all its forms.	

### 3.4 UNITY Kitchen – Catering, Cafe and Events

Operated as a social enterprise, The Camden Society's Unity Kitchen model look to provide good food affordable for local people, promote healthy living and run a competitive business based on sound commercial principles. The model also aims to have a strong social impact by hosting the UnityWorks apprenticeships scheme which represents a 12-month training programme for people with disabilities or severe learning difficulties. At present the programme offers fully accredited training, NVQ qualifications and practical work experience in all aspects of catering and the hospitality sector.

The Camden Society's Unity Kitchen model also looks to promote working partnerships with other stakeholders in the Camden area. Currently it runs 6 outlets across London – the largest being the catering for up to 500 people every day at the London Bridge offices of Southwark Council. The turnover of Unity Kitchen is fast approaching £1 million. None of this growth would have been possible without entering into partnerships and working with London councils and a range of local community organisations. They have recently cultural partners like the Royal Artillery Museum, were they have developed a range of joint venture cafes in resource centres, libraries, civic centres and heritage spaces.

### 3.5 Carabola Kidz - Catering for Creche/Childcare/School facilities

Carambola Kidz delivers healthy school lunches in individually labelled and sealed lunch bags, across schools and childcare facilities across Ireland every day. The purple circles on the map below show locations of their regional distribution centres and the extent of their delivery range as at December 2014.



<b>Year</b>	<b>Activity</b>
2003	Carambola began with just two people working out of Bewley's Café on Cruises Street in Limerick.
2004	Carambola moved to a new premises and the staff doubled to
2005	Carambola supplied its first lunches to Dublin schools
2006	Carambola producing 15,000 lunches weekly. Carambola goes online. First to individually label and bag lunches.
2007	Carambola producing 50,000 lunches weekly. Moved to state-of-the-art new production facilities in Limerick
2010	Carambola producing 50,000 lunches weekly. New facilities opened in Wexford.
2012	Carambola celebrate serving their 10,000,000th (yes ten millionth!) lunch.
2013	Carambola Foundation (philanthropic/charitable arm of Carambola Kidz) was formed.

<b>Company Information</b>		
<i>Company Name</i>	Carambola Kidz	
<i>Address</i>	Unit B5 Annacotty Business Park Annacotty Co Limerick	
<i>Telephone number</i>		
<i>Email</i>	<a href="http://www.carambola.ie/">http://www.carambola.ie/</a>	
<i>Company Type</i>	Private limited with share capital	
<i>Employees</i>	57	
<b>Financials</b>	<b>Based on accounts April 2015 (£)</b>	<b>% Change 2014/2015</b>
<i>Turnover</i>	N/A	N/A
<i>Cost of sales</i>	N/A	N/A
<i>Gross profit</i>	N/A	N/A
<i>Post-tax Profit</i>	N/A	N/A
<i>Total assets</i>	1,641,423	+38.51
<i>Cash</i>	2,655	+39.96
<i>Current assets</i>	869,220	+14.84
<i>Public funding</i>		
<b>Additional information</b>		
<i>Franchise model</i>	None	
<i>Social Impact</i>	Not a social enterprise but in 2013 the Carambola Foundation (philanthropic/charitable arm of Carambola Kidz) was formed.	

### 3.6 Mourn Seafood Kilkeel – Cookery School

Mourn Seafood Cookery School is located overlooking Kilkeel Harbour and offers a range of classes starting from £50 per person for a 2.5 hour hands on cookery experience. It can also offer group demonstrations for coach tours, or private parties. The school has emerged as an attractive option as part of a team building day or hen or stag weekend and is operated as a social enterprise to support the local fishing fleet as well as promote sustainable species of seafood.

### 3.7 Square Food Foundation Bristol – Cookery School and Community Kitchen

Founded by award-winning food educator, Barny Haughton, Square Food delivers hands-on, informative courses and workshops to both adults and children. Managed as a social enterprise, income generated from Square Food these workshops and also private events is used subsidise their work with schools and community groups. In June 2011, this was model formalised and the cookery school was incorporated as a Community Interest Company.

Based in a community centre called The Park, in the Knowle area of South Bristol, Square Food has worked with local school children over 20 years. They also work with teenagers from local schools and support them towards obtaining a qualification in Home Cooking. They have introduced a drop-in and lunchtime cook club for older people and isolated adults as well as vulnerable women who are trapped in sex work or suffer from addictions and drug/alcohol abuse.

To deliver this outreach work, the Square Food Foundation have continued to invest in the development of a range of bespoke cookery classes which currently include; the Taste of the Levant, Springtime in Italy and the consistently popular Breadmaking.

### 3.8 Share Catering/Gardening

Share Community operates two social enterprises - Share Catering and Share Gardening, which take on external service contracts. Both Share ventures provide an opportunity for local participants to experience real-life business within a safe and supported working environment. These enterprises offer potential pathways into employment for participants that want to work, but might face barriers to external employment elsewhere.

<b>Company Information</b>		
<i>Company Name</i>	Share Community Limited	
<i>Address</i>	64 Altenburg Gardens London SW11 1JL United Kingdom	
<i>Telephone number</i>		
<i>Email</i>	<a href="http://www.sharecommunity.org.uk/">http://www.sharecommunity.org.uk/</a>	
<i>Company Type</i>	Private limited by guarantee without share capital	
<i>Employees</i>	603	
<b>Financials</b>	<b>Based on accounts March 2015 (£)</b>	<b>% Change 2014/2015</b>
<i>Turnover</i>	936,545	+35.53
<i>Cost of sales</i>	N/A	N/A
<i>Gross profit</i>	N/A	N/A
<i>Post-tax Profit</i>	192,936	+10312.09
<i>Total assets</i>	16,954,011	+6.68
<i>Cash</i>	191,141	+144.07
<i>Current assets</i>	280,128	+91.50
<i>Public funding</i>		
<b>Additional information</b>		
<i>Franchise model</i>	None	
<i>Social Impact</i>	Share's in house employment specialist runs the Winning with Work programme by working with individuals with long-term mental health needs to help them find jobs and stay employed. Using an individual placement and support approach the employment specialist provides a tailored service that aims to	

	understand and appreciate each individual's particular circumstances in order to inspire and help them to secure employment.
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Share also works closely with Wandsworth Council, the South West London and St George's Mental Health Trust, Family Action, Together Your Way and the Centre for Mental Health to secure work experience and employment opportunities for its clients.

### 3.9 Mindful Chef – Recipe Box Food Company

Based in London, Mindful Chef is a Healthy Recipe Box Company that delivers a wide range of nutritionally balanced meals to peoples door step. Unlike ready meals, the recipe box meals require some level of cooking, but all of the ingredients, cooking instructions are included and much of the preparation has been carried beforehand. Meals are ordered online on a weekly basis and usually are priced between £5-9. Effectively the business is run as a 'meals on wheels' service for individuals that do not have the time to prepare meals that are healthy and nutritionally balanced. Is there is scope with this model to provide something similar for those living in more disadvantaged communities and attempt to reverse inequalities, particularly linked to health and wellbeing?

### 3.10 Box Chicken – Mobile Food Truck

Box Chicken looks to challenge the popularity of fried chicken outlets (KFC, Country Fried Chicken) to give consumers, (especially young people) a realistic by providing cheap, tasty, convenient and most importantly healthy and nutritionally balanced fast food. As a new social enterprise, Box Chicken, represents a street food vendor that is primarily based in the Forest Gate area of Newham, London. 1Box Chicken serves meals at £2.50 for students and £3.50 for adults, with chicken that meets RSPCA Freedom Food Standards (with some dishes also being classified as Halal).

Box chicken also provides training opportunities to local unemployed young people through the government sponsored Create Jobs scheme. Locally in Belfast, Picolo Mundo is a vintage food truck that currently serves pizza and coffees on the Minnowburn Car Park near Shaws Bridge 6 days a week. Picolo Mundo are now also catering private events/functions such as weddings as well as attending much larger public events such as the Oyster Festival in Hillsborough. This food truck model has been increasingly popular for some time in the United States. Here there are designated events or festivals were the public can gather and sample a variety of different food and beverage options.

## 4 Health and Social Care Services

### 4.1 Sandwell Community Caring Trust

Sandwell Community Caring Trust is a registered charity that was created in 1997 to provide a range of health, social and domiciliary care services across Birmingham and the 'black country'. Since then they have continued to develop a range of services to support over 600 clients. In 2008 SCCT won a contract to provide NHS and social services in Torbay.

<b>Company Information</b>		
<i>Company Name</i>	The Sandwell Community Caring Trust	
<i>Address</i>	9Th Floor West Plaza 144 High Street West Bromwich B70 6JJ	
<i>Telephone number</i>		
<i>Email</i>	<a href="http://www.sandwellcct.org.uk">http://www.sandwellcct.org.uk</a>	
<i>Company Type</i>	Private limited by guarantee without share capital, exempt from using "Limited"	
<i>Employees</i>	603	
<b>Financials</b>	<b>Based on accounts March 2015 (£)</b>	<b>% Change 2014/2015</b>
<i>Turnover</i>	14,681,906	-3.93
<i>Cost of sales</i>	N/A	N/A
<i>Gross profit</i>	N/A	N/A
<i>Post-tax Profit</i>	293,093	+24.12
<i>Total assets</i>	16,954,011	+28.13
<i>Cash</i>	582,856	-25.17
<i>Current assets</i>	1,879,793	+4.45
<i>Public funding</i>	NHS and social services in Torbay	
<b>Additional information</b>		
<i>Franchise model</i>	None	
<i>Social Impact</i>		

### 4.2 Sunderland Home Care Associates

Sunderland Home Care Associates is an employee owned social enterprise where staff members own a share in the company. That means that any profits made are spent on providing a better service or towards rewarding staff. This unique structure means that staff members have the opportunity to take part directly in general meetings as well as help set budgets pay and conditions.

As part of their development all staff undergoes extensive training to ensure our clients receive the best care possible.

<b>Company Information</b>		
<i>Company Name</i>	Sunderland Home Care Associates (20-20) Limited	
<i>Address</i>	The Co-Op Centre Whitehouse Road Sunderland Tyne & Wear Sr2 8Ah	
<i>Telephone number</i>		
<i>Email</i>	<a href="http://www.sunderlandhomecare.co.uk/aboutus.html">http://www.sunderlandhomecare.co.uk/aboutus.html</a>	
<i>Company Type</i>	Private limited with share capital	

<i>Employees</i>	440	
<b>Financials</b>	<b>Based on accounts March 2015 (£)</b>	<b>% Change 2014/21015</b>
<i>Turnover</i>	7,226,714	+3.12
<i>Cost of sales</i>	N/A	N/A
<i>Gross profit</i>	N/A	N/A
<i>Post-tax Profit</i>	313,474	- 31.23
<i>Total assets</i>	3,226,066 G	+2.53
<i>Cash</i>	2,361,740	-11.45
<i>Current assets</i>	3,098,715	+2.30
<i>Public funding</i>	None	
<b>Additional information</b>		
Franchise model	None	
Social Impact		

In 2004, Sunderland Home Care Associates were nominated and wone the Best Participation and Best of the Best awards from the North East Social Enterprise Partnership (NESEP). In 2006, SHCA was the overall winner of the prestigious Enterprising Solutions Award organised by the Social Enterprise Coalition.

## 5 Horticulture and Outdoor Maintenance Activities

### 5.1 The Severn Project

The Severn Project has been growing leaf and herbs on its urban farms in Bristol to organic principles since 2010. But the project aims to do more than grow food and believes that all businesses should have a positive social impact. That is why it supports people who face significant challenges to the labour market, most notably individuals with a criminal record, poor mental health or a history of substance misuse and addictions.

At the Severn project the aim is to empower both individuals and communities by providing authentic training, education and employment opportunities. This involves numerous levels of engagement which include volunteering, education and training at NVQ Level 1 at the City of Bristol College as well as bespoke type of apprenticeship at NVQ level 2 with another partner organisation Bridgewater college. Once individuals have successfully completed their training programmes they then have the opportunity to become a satellite grower with additional support from the Severn Project.

<b>Company Information</b>		
<i>Company Name</i>	The Severn Project	
<i>Address</i>	Polytunnels Oatlands Avenue Whitchurch Bristol BS14 0ST	
<i>Telephone number</i>		
<i>Email</i>	<a href="http://www.thesevernproject.org/">http://www.thesevernproject.org/</a>	
<i>Company Type</i>	Private limited by guarantee without share capital	
<i>Employees</i>	N/A	
<b>Financials</b>	<b>Based on accounts May 2015 (£)</b>	<b>% Change 2014/2015</b>
<i>Turnover</i>	178,206	+ 66.20
<i>Cost of sales</i>	92,654	+71.50
<i>Gross profit</i>	85,552	+60.82
<i>Post-tax profit</i>	-36,481	- 2530.45
<i>Total assets</i>	120,852	+141.71
<i>Cash</i>	1,149	- 54.66
<i>Current assets</i>	30,147	+40.55
<i>Public funding</i>	N/A	
<b>Additional information</b>		
<i>Franchise model</i>	Yes	
<i>Social Impact</i>	Providing recognised training and employment opportunities for hard to reach groups, especially for individuals that have a history with drugs and substance abuse.	

In terms of supporting communities the urban farm in Whitchurch provides a local food source (reducing carbon emissions); supports the local economy and employs local people. The Severn Projects also operates as a hub for other satellite growers, including Leyhill Prison and Bristol based Petals Plus, and Luscious Leaves. At present the hub is being developed with another company Equilibrium Markets who manage the retail side of the business to help individuals and organisations become satellite growers, offer access to land and equipment, machinery and storage, marketing, administrative and business support, collective buying power and to provide a sales and distribution route to market itself.

Finally in terms of generating revenue, the Severn Project currently supplies 220 customers in Bristol and throughout the South-West of England area. These are supplied on a daily or weekly basis and any profit generated is invested back into the project to provide further opportunities for individuals that face significant barriers to securing employment. Plans for the future of the Severn Project include consolidating it as a Hub for local growers, a farm shop and café at the main Whitchurch site, a Community Shares Issue and a residential programme which bridges the gap between treatment for substance misuse and the workplace. Their website also outlines how the Severn Project will shortly be making an announcement regarding the franchising of the business model in association with Sainsbury's Family Charitable Trust and Allianz.

## 5.2 Streetscape

Streetscape is an award winning social enterprise that provides apprenticeships in landscape gardening to 18-25 year olds who are long-term unemployed. This helps them to build the skills, experience and attributes they need to move into and secure long term employment. This is achieved by helping to design, landscape and maintain gardens across South London for residential, commercial and community-based clients.

<b>Company Information</b>		
<i>Company Name</i>	Streetscape Social Enterprise Ltd	
<i>Address</i>	Old Park Depot Myatt's Fields Park London SE5 9RA	
<i>Telephone number</i>	020 3542 3464	
<i>Email</i>	<a href="http://www.streetscape.org.uk/">http://www.streetscape.org.uk/</a>	
<i>Company Type</i>	Private limited by guarantee without share capital	
<i>Employees</i>	7	
<b>Financials</b>	<b>Based on accounts March 2015 (£)</b>	<b>% Change 2014/2015</b>
<i>Turnover</i>	443,492	+24.23
<i>Cost of sales</i>	N/A	N/A
<i>Gross profit</i>	N/A	N/A
<i>Post tax profit</i>	6,252	-88.12
<i>Total assets</i>	185,277	+19.36
<i>Cash</i>	115,395	+40.68
<i>Current assets</i>	173,735	+27.41
<i>Public funding</i>	None	
<b>Additional information</b>		
<i>Franchise model</i>	No	
<i>Social Impact</i>	Streetscape offer year long apprenticeships (which last year) that feed into formal qualifications such as a Level 2 diploma in work-based horticulture	

Streetscape apprenticeships are paid and last a year, during which time the individual will spend the majority of their time learning soft and hard landscaping skills, and working onsite for residential, corporate and commercial clients. At the same time participants work under the expert guidance of one of Streetscapes experienced landscapers work towards a Level 2 Diploma in work-based Horticulture which is assessed by KEITs through six-weekly visits. In addition to bespoke horticultural training, Streetscape also fund an external short course/horticultural licence of the participants choice, and contribute towards driving lessons and their theory and practical test. To generate additional revenue Streetscape are also involved in maintenance work and provide the following additional services;

- One-off garden clearances
- Planting plans / installation
- Mowing and strimming
- Pruning and hedge cutting
- Leaf collection
- Tree surgery
- Weekly, monthly, quarterly or annual maintenance options
- Parks and public space management
- School grounds maintenance

Streetscape currently maintains a large number of residential and commercial clients, including: Van Gogh Walk, Provender Nurseries and the RHS Chelsea Gold medal winning RBC Waterscape garden at Vauxhall Pleasure Gardens.

### 5.3 The Garden Pathway

The Garden Pathway is a social enterprise that also offers garden clearance and maintenance services. It also provides opportunities for people with poor mental health to undertake valuable work experience and volunteering. Garden Services are delivered by teams of qualified and reliable trainees or volunteers who look to meet a wide range of gardening needs at very competitive rates, from one day total clearances to regular mowing and weeding.

They also offer Garden Services to people who, whether for reasons of disability, age or illness, are unable to manage their own garden. This means that Garden Services is meeting a genuine social need as well as providing work experience for adults with poor mental health. Unlike Streetscape they offer no formal training programmes but the primary focus of their consumer market is those in the local community that are hardest to reach. Services provided by the Garden Pathway include:

- Keeping beds and borders weed free
- Attending to shrubs and plants as and when necessary
- Assistance with planting out
- Digging over and ground preparation
- Keeping paths and patios weed free
- Trimming hedges and bushes
- Mowing lawns and trimming edges
- Total garden clearance

## 6 Temporary Office & Business Start Up/Incubator Space

### 6.1 Launch 22

Based in Liverpool and London, Launch 22 helps early stage entrepreneurs grow their businesses by providing an opportunity to operate in a co-working space. This space offers users the following facilities;

- Free Wifi - 400 download / 200 upload
- 2 min walk a major railway station
- Printer
- Free Coffee
- Kitchen
- Lockers
- Shower
- Meeting Room
- Projector
- Chillout Zone
- Fussball
- Pet-Friendly
- Disabled Access
- Mail Address

Much like the North Belfast Social Enterprise Hub, Launch 22 provides access to a range of bespoke mentoring services to assist early stage entrepreneurs develop or diversify their businesses. It also hosts regular events, where guest speakers are invited to share their ideas and experiences with users on a pre-determined theme. These events are held weekly and represent an attempt by Launch 22 to promote the sharing of knowledge and best practice around issues like networking, marketing or the use of social media.

Delivered in collaboration with other private partners that include Tech City, Catch 22 and the Digital Business Academy, users can access Launch 22 by subscribing to various packages. The table below details these packages in terms of price and services offered. All prices listed are subject to VAT;

Evening	Part-time	Hot-desk	Fixed-desk
<b>£55 per month</b>	<b>£60 per month</b>	<b>£220 per month</b>	<b>£260 per month</b>
Every evening	5 days per month	All day, every day access	Personal desk space within a designated area
3 mentor sessions per month	3 mentor sessions per month	Unlimited access to mentors	Unlimited access to mentors
Perfect for people still working in a 9-5	Perfect for people just starting out	For startups looking to grow fast	Perfect for more established businesses

As a registered charity, Launch22 aims to provide entrepreneurs from various backgrounds with the same opportunity to succeed. To do this they have created a “**scholarship program**”, around three main focuses:

- **Targeting local areas:** Launch22 incubators will look to open in the areas that need them the most, where entrepreneurship is most likely to help alleviate unemployment and reliance on benefits;
- **Networking:** providing for free an environment for entrepreneurs to build-up the connections they need to start up their business;

- **Mentoring and supporting:** providing, as part of the scholarship program, workshops and mentoring on a regular basis to enhance their confidence and give them technical business knowledge.

## 6.2 Ziferblat

Ziferblat is a temporary office concept that charges users by the minute with a day cap. It is open to anybody and over time users effectively become a micro tenant of the space. Everything is free (including refreshments, tea, coffee, buns etc) and the space also provides an opportunity to spend time networking as well as in some cases co-working with fellow social entrepreneurs. As well as a 'pay as you go' office facility, the Ziferblat meeting space can also be rented out for events, functions and private meetings.

<b>Company Information</b>		
<i>Company Name</i>	Ziferblat	
<i>Address</i>	16 Old Bailey London EC4M 7EG	
<i>Telephone number</i>		
<i>Email</i>	<a href="http://www.ziferblat.co.uk/">http://www.ziferblat.co.uk/</a>	
<i>Company Type</i>	Private limited with share capital	
<i>Employees</i>		
<b>Financials</b>	<b>Based on accounts Sept 2015 (£)</b>	<b>% Change 2014/2015</b>
<i>Turnover</i>	N/A	N/A
<i>Cost of sales</i>	N/A	N/A
<i>Gross profit</i>	N/A	N/A
<i>Post tax profit</i>	N/A	N/A
<i>Total assets</i>	30,256	-4.48
<i>Cash</i>	2,125	-23.59
<i>Current assets</i>	23,182	+ 3.48
<i>Public funding</i>		
<b>Additional information</b>		
<i>Franchise model</i>	Yes – various locations in Europe	
<i>Social Impact</i>	Unlike Launch 22, Ziferblat does not offer a scholarship programme aimed at targeting hard to reach users living in disadvantaged parts of the city.	

## 6.3 XCell Partners - 112 Donegall St

112 Donegall St is home to 30 tech startups, 4000 sq ft of space, 4 meeting rooms, and located in the middle of Belfast's Cathedral Quarter. It also has the city's fastest reliable broadband connection, home to Northern Ireland's startup accelerator programme as well as visiting international mentors and investors. Below is a list of facilities on offer at present;

- Meeting rooms (by hour/day)
- Hotdesks
- Own door offices
- Tea and coffee making facilities
- Virtual addresses
- Event space
- Super quick broadband
- 24 Hour secure access with full cctv security
- Access to printing, scanning and a 3D printer

- Easy access by foot, bike, bus and car
- Lockers, kitchen area and changing facilities

Managed and operated by Xcell Partners, 112 Donegall St currently provides services to two distinct set of clients. The **Xpartner programme** offers bespoke consultancy services for new ventures whilst the **Xcellerate programme** provides support for more mature start ups that are looking to accelerate their development or diversify their business activities.

<b>Company Information</b>		
<i>Company Name</i>	XCell partners	
<i>Address</i>	9 St Colmans Park Newry County Down BT34 2BX	
<i>Telephone number</i>		
<i>Email</i>	<a href="http://xcellpartners.com/112donegallst/">http://xcellpartners.com/112donegallst/</a>	
<i>Company Type</i>	Private limited with share capital	
<i>Employees</i>	N/A	
<b>Financials</b>	<b>Based on accounts August 2015 (£)</b>	<b>% Change 2014/2015</b>
<i>Turnover</i>	N/A	N/A
<i>Cost of sales</i>	N/A	N/A
<i>Gross profit</i>	N/A	N/A
<i>Post tax profit</i>	N/A	N/A
<i>Total assets</i>	563,400	+293.04
<i>Cash</i>	118,060	+577.92
<i>Current assets</i>	239,223	+123.03
<i>Public funding</i>		
<b>Additional information</b>		
<i>Franchise model</i>	Another location in Dublin and Newry	
<i>Social Impact</i>	N/A	

As long as applications match the criteria, XCell partners also assists its users to apply for wider investment opportunities. These include;

- Seed and early stage companies with ideas that can scale outside of their domestic market;
- The underlying offering should be disruptive rather than incremental;
- USA market should be able to provide >50% of revenue opportunity.

XCell partners also work with users that are looking for more than just investment capital and start ups that can take advantage of the experience their Business Angel's network. Xcell partners also like to stick to the areas where they can offer the best services and their main investment areas include;

- Internet, Software as a Service, Social Media & Computing;
- Mobile and Wireless, Payments, Video, Software;
- Digital Entertainment, Music, Media, IPTV, Online Publishing;
- Clean Technology, Energy.

## 6.4 The Foundry East Belfast

The Foundry looks to represent more than a space just offering desk and internet access. Instead it attempts to offer a space that fosters collaboration in a shared and supportive

environment. The space offers the flexibility of a range of Coworking options designed to facilitate both part time and full time entrepreneurs, early stage start-ups and independent professionals who very often find themselves working in isolation.

The Foundry is a Coworking space established by East Belfast Enterprise that currently offers 15 hot desks and two bespoke offices for small organisations. The Foundry also offers up a bespoke studio space for creatives who require that little bit extra, featuring a unique desk layout tailored specifically for artists, designers and those who need that little bit more space for design and paper based work. A breakdown of the Foundry prices per month can be seen below;

<b>Full Time</b>	<ul style="list-style-type: none"> <li>• £150 plus VAT</li> <li>• 24/7 access</li> <li>• Registered address &amp; mailbox</li> <li>• 12 Hours Meeting Room Use</li> <li>• Unlimited use of desk 24/7</li> <li>• Wifi / Broadband Infinity</li> <li>• 1 hour per week facilitated Peer Mentoring Session</li> <li>• Use of colour copier/printer/scanner with pre- paid card.</li> <li>• Free Tea and Coffee</li> <li>• Priority Tickets for EBE Events</li> </ul>
<b>Part Time</b>	<ul style="list-style-type: none"> <li>• £99 plus VAT</li> <li>• 50 hours usage per month Office hours</li> <li>• 1 hour per week facilitated Peer Mentoring Session</li> <li>• 4x Hours Free Meeting Room Use</li> <li>• Use of colour copier/printer/scanner with a pre- paid card</li> <li>• Free Tea &amp; Coffee</li> <li>• Priority Tickets for EBE Events</li> </ul>
<b>Off Peak</b>	<ul style="list-style-type: none"> <li>• £99 plus VAT</li> <li>• 50 hours usage per month</li> <li>• 5pm evenings, 24/7 weekends</li> </ul>
<b>Day rate/drop in</b>	<ul style="list-style-type: none"> <li>• £5 per hour drop in</li> <li>• £25 Daily rate</li> </ul>
<b>Furnished office rental</b>	<ul style="list-style-type: none"> <li>• 250 plus VAT</li> <li>• Registered address &amp; mailbox</li> <li>• 12 Hours meeting room usage</li> <li>• 1hr per week facilitated peer mentoring</li> <li>• Use of colour copier/printer/scanner with pre- paid card.</li> <li>• Free T&amp;C, priority tickets.</li> </ul>